## **Lender Update**



March 2, 2020

## **Subject: Treatment of Outbuildings in Lending Value**

Effectively immediately, Genworth Canada has modified its underwriting policy to permit a marketable outbuilding in the lending value of the property for mortgage insurance purposes.

The policy is subject to the following requirements:

- The value attributed to the outbuilding cannot exceed 20% of the appraised value of the property;
- The outbuilding must be for personal use only, with no signs of deferred maintenance;
  - o Examples include personal vehicle storage, hobby space, guest suites.
  - Commercial components are not permitted (e.g. farming/machine storage or outbuildings generating income)
- Application should be referred to Genworth Canada underwriter for review;
- Genworth Canada will complete a full appraisal to determine the value of the outbuilding and whether the use of the outbuilding is acceptable;
- Eligible for Purchase Plus Improvements program

The Genworth Underwriting Policies and Standards (GPS) has been updated. For this and all other underwriting guidelines and product information please refer to our website at www.genworth.ca

If you have any questions, please contact your Business Development Leader.

Name	Title	Phone	E-mail
Annie Carpentier	V.P. Business Development	(905) 287-5539	Annie.carpentier@genworth.com
Mark Stamm	V.P. Business Development	(514) 347-5759	Mark.stamm@genworth.com
Marc Shendale	V.P. Business Development	(905) 287-5392	Marc.shendale@genworth.com
Kiki Sauriol-Roode	V.P. Business Development	(905) 287-5379	Kiki.sauriol-roode@genworth.com
Lisa Trudell	V.P. National Sales	(905) 287-5369	Lisa.trudell@genworth.com

Regards,

**Debbie McPherson** 

Genworth Canada Senior Vice President, Sales and Marketing

Phone 905.287.5465

Email:debbie.mcpherson@genworth.com