## **Lender Update**



**December 22, 2016** 

## **Subject: BC HOME Partnership Program**

On December 15, 2016, the BC government announced a new initiative to assist eligible first-time homebuyers. The BC Home Owner Mortgage and Equity (HOME) Partnership program provides repayable loans, to be secured by a second mortgage, up to a maximum 5% (capped at \$37,500) of the purchase price.

The HOME Partnership program eligibility criteria and application process can be found on the BC Housing website: <a href="https://homeownerservices.bchousing.org/housing-assistance/bc-home-partnership.html">https://homeownerservices.bchousing.org/housing-assistance/bc-home-partnership.html</a>

Genworth Canada will provide mortgage insurance for borrower(s) eligible under the HOME Partnership program, applications for mortgage insurance are to be submitted as follows:

- Mortgages must be submitted as "Borrowed Down Payment" product. Product specific underwriting criteria can be found on the Genworth website: http://genworth.ca/en/products/borrowed-down-payment-program.aspx
- The "Borrowed Down Payment" mortgage insurance premium rates are as follows:

LTV	Premium Rate
90.01-95%	3.85%
85.01-90%*	3.60%
80.01-85%*	1.80%

<sup>\*</sup> for 80.01-90% LTV, borrowed down payment must not exceed 5% of the property value.

- For all applications received where a portion of the down payment is from the HOME
  Partnership program, repayment of the HOME Partnership loan must be included in the total
  debt service ratio by including the loan payment in the 'other obligations'. The Bank of Canada
  benchmark rate for the interest rate of the loan and a 20-year amortization period must be
  applied to determine the monthly loan payment.
- The Lender will be required to ensure the appropriate documentation is retained on file to confirm that the borrower(s) were approved under the HOME Partnership program.

If you have any questions or concerns related to this update, please feel free to contact your appropriate Genworth representative below.

Name	Title	Phone	E-Mail
Catherine Adams	V.P. Business Development	(905) 287-5375	catherine.adams@genworth.com
Scott Galbraith	V.P. Business Development	(905) 287-5367	scott.galbraith@genworth.com
Mark Stamm	V.P. Business Development	(514) 347-5759	mark.stamm@genworth.com
Lisa Trudell	V.P. Business Development	(905) 287-5369	lisa.trudell@genworth.com
Marc Shendale	V.P. Business Development	(905) 287- 5392	marc.shendale@genworth.com
Kiki Sauriol-Roode	V.P. Business Development	(905) 287-5379	kiki.sauriol-roode@genworth.com
Justine Marchand	V.P. Regional Sales, Pacific	(778) 839-1752	justine.marchand@genworth.com

Regards,

**Debbie McPherson** 

Genworth Canada

Senior Vice President, Sales and Marketing

Phone 905.287.5465

Email: <a href="mailto:debbie.mcpherson@genworth.com">debbie.mcpherson@genworth.com</a>